

SURVEY RESULTS - RESIDENTIAL REFUSE RATES

Jurisdiction	Regulate Residential Rates	Collector	Selection Process	Operating Ratio(O/R)	Franchise Fee (FF) and/or other fees	30-35 Gallon monthly rate	60-64 Gallon monthly rate	90-96 Gallon monthly rate	Unlimited Nos. of Cans, monthly rate
Alameda (City)	Yes	Waste Management of Alameda County	Franchise Agreement; currently conducting an RFP	0.889	Not Available	13.71	29.40	45.09	
Contra Costa, County Waste Mgt Authority									
Darville	Yes			0.85	5% FF	13.19	26.38	39.57	
Lafayette	Yes			0.85	5% FF	15.08	30.17	45.24	
Moraga	Yes	Allied Industries DBA Pleasant Hill Bayshore Disposal	RFP Agreement	0.85	5% FF	15.19	30.30	45.68	
Oroville	Yes			0.85	8% FF	17.70	35.39	52.98	
Walnut Creek	Yes			0.85	9% FF	11.79	23.58	35.37	
Unincorporated Areas	Yes			0.85	5% FF	14.49	29.98	43.47	
Cupertino	Yes	Los Altos Garbage Co. (Norcal)	longstanding franchise agreement - don't know	No O/R	12% FF	16.44	32.44	49.32	
Gilroy	Yes	South Valley Disposal (Norcal)	longstanding franchise agreement - don't know	0.90	9.5% FF	19.37	27.79	36.44	
Livermore**	Yes	Livermore Dublin Disposal (Waste Management)	longstanding franchise agreement - don't know	0.93	10% FF	11.60	21.65	31.70	
Los Altos	Yes	Los Altos Garbage Co. (Norcal)	longstanding franchise agreement - don't know	No O/R	10% FF	19.55	39.10	58.65	
Los Altos Hills	Yes	Los Altos Garbage Co. (Norcal)	longstanding franchise agreement - don't know	No O/R	No FF	23.75	47.50	71.25	
Milpitas	Yes	BFI	RFP Agreement	No O/R	12% FF, billing fee 4%	n/a	n/a	n/a	21.07
Morgan Hill	Yes	South Valley Disposal (Norcal)	longstanding franchise agreement - don't know	No O/R	16% FF	n/a	n/a	n/a	20.00
Mountain View	Yes	Foothill Disposal (Norcal)	longstanding agreement - don't know	No O/R	FF & City costs of 20%	13.45	28.90	40.35	
Napa (City)	Yes	Napa Garbage Services (Waste Management)	franchise agreement - don't know. RFP in 2003.	0.90	5% FF FF \$4,005,560, comprehensive cleanup fee \$9,208,538; recycling surcharge \$4,334,878 X% FF	19.53	23.04	48.08	
Oakland	Yes	Waste Management of Alameda County	Negotiated Agreement	No O/R	No FF	18.66	40.67	62.66	
Pacifica	Yes	Coastside Scavenger	RFP Agreement	0.9259	X% FF	22.33	44.66	66.99	
Palo Alto	Yes	Palo Alto Sanitation (Waste Management)	Negotiated Agreement	0.88*	No FF	18.00	37.05	56.15	
San Jose	Yes	Green Team & Waste Management. On 7/1/02 Green Team & NorCal	RFP Agreement	No O/R	No FF	14.95	29.90	44.85	
San Leandro	Yes								
Service Area One (60% of City)	Yes	Alameda County Industries	Negotiated Agreement	No O/R	FF 10% of gross revenue less had debt; neutrality fee of \$2.45/m3 of garbage collected	17.17	28.57	39.96	
Service Area Two (40% of City)	Yes	Waste Management of Alameda County	Negotiated Agreement	No O/R	10% FF	9.53	19.05	28.50	

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San Mateo, JPA	Yes			0.91	5% FF	23.13	30.35	36.68	
Atherton	Yes			0.91	5% FF	13.26	27.05	36.14	
Belmont	Yes			0.91	5% FF	11.48	21.53	31.00	
Burlingame	Yes			0.91	2.5% FF	22.70	n/a	69.65	
East Palo Alto	Yes			0.91	2.5% FF	9.99	17.96	25.17	
Foster City	Yes			0.91	5% FF	21.71	43.42	64.48	
Hillsborough	Yes			0.91	5% FF	11.51	34.36	40.80	
Menlo Park	Yes			0.91	13% FF	15.68	25.10	39.65	
Redwood City	Yes			0.91	5% FF	12.48	26.24	38.95	
San Carlos	Yes			0.91	2.5% FF	10.88	21.76	32.30	
San Mateo	Yes			0.91	No FF	17.62	31.24	44.34	
Unincorporated Areas									
Santa Clara (City)	Yes	Mission Trail Waste System	longstanding franchise agreement - don't know	No O/R	FF 5% of bin garbage rate	8.60	15.48	22.36	
Santa Rosa	Yes	Empire Waste Management (Waste Management)	longstanding franchise agreement - don't know	0.96	3% FF	8.25	12.00	21.25	
Sunnyvale	Yes	Bay Counties Waste Services	RFP Agreement	0.915	\$1,381,095 FF	17.23	22.59	27.95	
West Valley JPA									
Campbell	Yes	Green Valley Disposal (Waste Management)	Negotiated Agreement	No O/R	Formula FF	15.75	28.02	40.28	
Los Gatos	Yes	Green Valley Disposal (Waste Management)	Negotiated Agreement	No O/R	Formula FF	15.75	33.07	50.39	
Saratoga	Yes	Green Valley Disposal (Waste Management)	Negotiated Agreement	No O/R	Formula FF	16.90	33.80	50.70	
Average						\$ 15.63	\$ 28.07	\$ 43.63	\$ 20.54
Median						15.68	28.78	40.80	20.54
Range						8.25 - 23.75	12.00 - 47.50	21.25 - 71.25	21.07
San Francisco	Yes	Sunset Scavenger (Norcal)	longstanding contract	0.8500 - 0.9600		14.83	29.66	44.49	n/a
Comparison to Average						-5.13%	2.02%	1.97%	

* 0.88 is the mean O/R for Palo Alto. The O/R ranges from 0.86 to 0.90 (see description of Palo Alto).
 * Livermore's new contract with Livermore Dublin Disposal, which was selected through an RFP, will begin on April 1, 2002 and the new O/R will be 0.91. The garbage rates will remain the same (see description for Livermore)

SURVEY RESULTS - COMMERCIAL REFUSE RATES

Jurisdiction	Regulate Commercial	Collector	Combo Res/Comm Reg or Sep	Selection Process	Operating Ratio(O/R)	Franchise Fee (FF) and/or other fees	1-1 cubic yd 1x wk pick up, monthly rate	1-3 cubic yd 1x wk pick up, monthly rate
Alameda (City)	Yes	Waste Management of Alameda County	Separate	Franchise Agreement; currently conducting an RFP	0.899	Not Available	\$60.23	\$212.70
Contra Costa, County Waste								
Danville					0.85	5% FF	88.99	266.87
Lafayette					0.85	5% FF	88.94	266.82
Moraga	Yes	Allied Industries DBA Pleasant Hill Bayshore Disposal	Combine	RFP Agreement	0.85	5% FF	93.52	280.57
Orinda					0.85	8% FF	97.08	291.36
Walnut Creek					0.85	9% FF	51.00	154.00
Unincorporated Areas					0.85	5% FF	89.42	288.26
Cupertino	Yes	Los Altos Garbage Co. (Norcal)	Combine	longstanding franchise agreement - don't know	No O/R	12% FF	n/a	153.45
Gilroy	Yes	South Valley Disposal (Norcal)	Combine	longstanding franchise agreement - don't know	0.90	9.5% FF	n/a	187.07
Livermore*	Yes	Livermore Dublin Disposal (Waste Management)	Combine	longstanding franchise agreement - don't know	0.93	10% FF	51.88	155.84
Los Altos	Yes	Los Altos Garbage Co. (Norcal)	Combine	longstanding franchise agreement - don't know	No O/R	10% FF	n/a	152.93
Milpitas	Yes	Browning-Ferris Industries (BFI)	Combine	RFP Agreement	No O/R	12% FF, billing fee 4%	n/a	132.58
Morgan Hill	Yes	South Valley Disposal (Norcal)	Combine	longstanding franchise agreement - don't know	No O/R	16% FF	n/a	226.28
Mountain View	Yes	Foothill Disposal (Norcal)	Combine	longstanding franchise agreement - don't know	No O/R	FF & City costs of 20%	60.85	182.60
Napa (City)	Yes	Waste Management	Combine	longstanding franchise agreement - don't know. RFP in 2003.	0.90	5% FF	n/a	456.37
Oakland	Yes	Waste Management of Alameda County	Combine	Negotiated Agreement	No O/R	FF \$4,006,560, comprehensive cleanup fee \$9,208,636; recycling surcharge \$4,334,976	68.06	257.08
Pacifica	Yes	Coastside Scavenger	Combine	RFP Agreement	0.9299	X% FF	73.19	n/a
Palo Alto--	Yes	Palo Alto Sanitation (Waste Mgt)	Combine	Negotiated Agreement	0.88	No FF	73.60	220.70
San Jose	No	23 haulers; BFI & Waste Management have 90% of commercial customers	n/a	Non-exclusive franchise; 90% of customers use BFI & WM	No O/R	FF \$2.84/cubic yard of waste, recycling fee \$1/cubic yard of waste	75.11	130.89
Waste Management							86.86	132.88
San Leandro								
Service Area One (60% of City)	Yes	Alameda County Industries	Combine	Negotiated Agreement	No O/R	FF 10% of gross revenue less bad debt; neutrality fee of \$2.45/ton of garbage collected	66.46	200.93
Service Area Two (40% of City)	Yes	Waste Management of Alameda County	Combins	Negotiated Agreement	No O/R	10% FF	n/a	173.53

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Jurisdiction	Regulate Commercial	Collector	Combo Res/Comm Reg or Sep	Selection Process	Operating Rate(O/R)	Franchise Fee (FF) and/or other fees	1-1 cubic yd 1x wk pick up, monthly rate	1-3 cubic yd 1x wk pick up, monthly rate
San Mateo, JPA								
Atherton					0.91	5% FF	98.89	208.99
Belmont					0.91	5% FF	83.81	195.34
Burlingame					0.91	5% FF	62.02	186.06
East Palo Alto					0.91	2.5% FF, 13% Recycling Fee	143.54	303.27
Foster City					0.91	2.5% FF	64.59	136.52
Hillsborough					0.91	5% FF	88.96	206.88
Menlo Park					0.91	5% FF	49.50	148.60
Redwood City					0.91	13% FF	89.86	209.57
San Carlos					0.91	5% FF	53.00	159.00
San Mateo					0.91	2.5% FF	63.00	189.00
Unincorporated Areas					0.91	No FF	114.05	240.89
Santa Clara (City)	Yes	Mission Trail Waste System	Combine	longstanding franchise agreement - don't know	No O/R	5% FF of 51% of bin garbage rate	n/a	131.09
Santa Rosa	Yes	Empire Waste Mgt (Waste Mgt)	Combine	longstanding franchise agreement - don't know	0.96	3% FF	95.80	177.45
Sunnyvale	Yes	Bay Counties Waste Services	Combine	RFP Agreement	0.915	\$1,381,095 FF	72.26	156.77
West Valley, JPA								
Campbell	Yes	Green Valley Disposal, subsidiary of Waste Management	Combine	Negotiated Agreement	No O/R	Formula FF	n/a	188.31
Los Gatos	Yes	Green Valley Disposal, subsidiary of Waste Management	Combine	Negotiated Agreement	No O/R	Formula FF	n/a	220.79
Saratoga	Yes	Green Valley Disposal (Waste Management)	Combine	Negotiated Agreement	No O/R	Formula FF	n/a	225.10
Average							\$ 78.72	\$ 207.30
Median							0.8968	194.14
Range							0.9100	73.40
San Francisco	No	Golden Gate Disposal (Norcal)		n/a	0.8500 - 0.9500		49.50 - 143.54	130.99 - 496.37
Comparison to Average							0.7276	114.88
							18.87%	45.98%

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