

1 [Airport Operating Agreement with Signature Flight Support Corporation]

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3 **Resolution approving the Fixed Base Operator Lease and Operating Agreement**
4 **between Signature Flight Support Corporation and the City and County of San**
5 **Francisco, acting by and through its Airport Commission.**

6
7 WHEREAS, The Airport Commission authorized the issuance of a Request for
8 Proposal for the Fixed Base Operator Lease and Operating Agreement; and

9 WHEREAS, A five member panel reviewed and rated the qualifying proposal and oral
10 presentations in accordance with the Commission-approved selection criteria; and

11 WHEREAS, The panel determined that Signature Flight Support Corporation submitted
12 the superior proposal, with an initial Minimum Annual Guarantee of \$11,000,000 for the first
13 Lease Year or the sum of the following percentage rent: (1) 100% of all Landing Fees, (2)
14 27% of all Fuel Sales, (3) 55% of all Aircraft Parking, (4) 40% of all Advertising, (5) 26% of
15 Other Gross Revenues, and (6) 1% of Fixed Fees for Aircraft Sales, whichever is greater; and

16 WHEREAS, On May 15, 2007, pursuant to Resolution No. 07-0106, the Airport
17 Commission approved the award of the Fixed Base Operator Lease and Operating
18 Agreement between Signature Flight Support Corporation and the City and County of San
19 Francisco; and

20 WHEREAS, A copy of the form of the Lease is on file with the Clerk of the Board of
21 Supervisors in File No. 070762, which is hereby declared to be a part of this resolution as if
22 set forth fully herein; now, therefore, be it

23 RESOLVED, That the Board of Supervisors hereby approves the award of the Fixed
24 Base Operator Lease and Operating Agreement to Signature Flight Support Corporation for a
25 ten (10) year term with an initial Minimum Annual Guarantee of \$11,000,000 or the sum of the



City and County of San Francisco

City Hall
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4689

Tails
Resolution

File Number: 070762

Date Passed:

Resolution approving the Fixed Base Operator Lease and Operating Agreement between Signature Flight Support Corporation and the City and County of San Francisco, acting by and through its Airport Commission.

July 31, 2007 Board of Supervisors — ADOPTED

Ayes: 10 - Alioto-Pier, Ammiano, Daly, Elsbernd, Jew, Maxwell, McGoldrick,
Mirkarimi, Peskin, Sandoval
Absent: 1 - Dufty

File No. 070762

I hereby certify that the foregoing Resolution was ADOPTED on July 31, 2007 by the Board of Supervisors of the City and County of San Francisco.

Angela Calvillo
Clerk of the Board

Date Approved

Mayor Gavin Newsom