

1 [Contracts - Oracle America, Inc., and Accenture, LLP - Controller's Financial System Project  
2 - Not to Exceed \$27,792,116 and \$23,068,777]

3 **Resolution authorizing the Office of the Controller to enter into two contracts: a**  
4 **software license and maintenance agreement with Oracle America, Inc., for a one-year**  
5 **term, with nine options to extend the contract for up to one year each, in an amount not**  
6 **to exceed \$27,792,116; and a professional services agreement with Accenture, LLP, for**  
7 **a two-year term, with one option to extend the contract for up to one year, in an amount**  
8 **not to exceed \$23,068,777; with both contracts to commence upon Board and Mayoral**  
9 **approval, to implement and configure a comprehensive, fully-integrated Enterprise**  
10 **Resource Planning System, including all services related to delivery, installation,**  
11 **integration, customization, data conversion, training, documentation, deployments,**  
12 **and project management, to replace the obsolete Financial Accounting and**  
13 **Management Information System currently in use.**

14  
15 WHEREAS, Charter, Section 9.118(b), requires the Board of Supervisors to approve  
16 by resolution contracts estimated to exceed \$10,000,000; and

17 WHEREAS, The Controller has conducted a Request-for-Proposal process for  
18 development of the new Enterprise Resource Planning (ERP) System, including all services  
19 related to delivery, installation, integration, customization, data conversion, training,  
20 documentation, deployments, and project management, to replace the obsolete Financial  
21 Accounting and Management Information System (FAMIS) currently in use; and

22 WHEREAS, The Controller proposes to award two contracts as follows:

23 **(1) Oracle Software License and Maintenance Agreement:** For a one-year term,  
24 with nine options to extend the contract for up to one year each, with an initial commercial  
25 off-the-shelf (COTS) software license and support fees purchase, a contingency for

1 additional COTS software license and support fees, and including an optional technical  
2 support / maintenance services renewal, through the completion of the ninth option to  
3 extend, calculated at a total not-to-exceed sum of \$27,792,116; and

4 **(2) Accenture Professional Services Agreement:** For a two-year term, with one  
5 option to extend the contract for up to one year, at a not-to-exceed contract sum of  
6 \$23,068,777 which includes a 20% contingency amount, to implement and configure the  
7 COTS software into a comprehensive, fully-integrated ERP System; and

8 WHEREAS, The Board of Supervisors intends for the new ERP System to apply and  
9 be adopted City-wide to (1) enable consistent adoption and application of policies and  
10 procedures across City departments, (2) optimize the delivery of City government services,  
11 (3) enable the City to optimize resources and make better-informed decisions, (4) facilitate  
12 open and transparent City government operations and (5) reduce the amount of redundant  
13 systems and processes at the City; and

14 WHEREAS, The referenced contracts include price-holds, perpetual and unlimited  
15 software licenses, and/or other terms sufficient to permit such broad application; and

16 WHEREAS, The two contracts in substantially final form are on file with the Clerk of  
17 the Board of Supervisors in File No. 150531; now, therefore, be it

18 RESOLVED, That the Board of Supervisors authorizes the Purchaser and the  
19 Controller to execute the two contracts for the new ERP System, with the terms described  
20 above, to commence following enactment of this Resolution, with options to extend the  
21 contracts at the discretion of the Controller as provided herein; and, be it

22 FURTHER RESOLVED, That within 30 days of the contracts being fully executed by  
23 all parties, the Purchaser and the Controller shall provide the final contracts to the Clerk of  
24 the Board for inclusion into the official file.



City and County of San Francisco

City Hall  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102-4689

Tails  
Resolution

File Number: 150531

Date Passed: June 16, 2015

Resolution authorizing the Office of the Controller to enter into two contracts: a software license and maintenance agreement with Oracle America, Inc., for a one-year term, with nine options to extend the contract for up to one year each, in an amount not to exceed \$27,792,116; and a professional services agreement with Accenture, LLP, for a two-year term, with one option to extend the contract for up to one year, in an amount not to exceed \$23,068,777; with both contracts to commence upon Board and Mayoral approval, to implement and configure a comprehensive, fully-integrated Enterprise Resource Planning System, including all services related to delivery, installation, integration, customization, data conversion, training, documentation, deployments, and project management, to replace the obsolete Financial Accounting and Management Information System currently in use.

June 10, 2015 Budget and Finance Sub-Committee - RECOMMENDED

June 16, 2015 Board of Supervisors - ADOPTED

Ayes: 9 - Avalos, Breed, Christensen, Cohen, Farrell, Mar, Tang, Wiener and Yee

Noes: 2 - Campos and Kim

File No. 150531

I hereby certify that the foregoing Resolution was ADOPTED on 6/16/2015 by the Board of Supervisors of the City and County of San Francisco.

Angela Calvillo  
Clerk of the Board

  
Mayor

6/18/2015  
Date Approved