

1 [Business and Tax Regulations Code - Gross Receipts Tax Rate Increase Postponement and  
2 Credits for Opening City Location]

3 **Ordinance amending the Business and Tax Regulations Code to extend through**  
4 **December 31, 2024 the Gross Receipts Tax rates in effect on January 1, 2022 for the**  
5 **business activities of retail trade, certain services, manufacturing, food services,**  
6 **accommodations, and arts, entertainment and recreation, and postpone to**  
7 **January 1, 2025 the imposition of the Gross Receipts Tax rates otherwise set to go into**  
8 **effect beginning January 1, 2023 for those business activities; and to provide for**  
9 **businesses that open a physical location in certain zip codes in the City on or after**  
10 **January 1, 2023 through December 31, 2027, and that did not have a physical location**  
11 **in the City for at least three years prior to that opening, an annual Gross Receipts Tax**  
12 **credit equal to 0.45% of the business’s San Francisco taxable gross receipts from one**  
13 **or more of the business activities of information, administrative and support services,**  
14 **financial services, insurance, and professional, scientific and technical services, for**  
15 **businesses not engaged in business in the City as an administrative office, or 0.7% of**  
16 **the taxable payroll expense of a business that engages in business in the City as an**  
17 **administrative office, for each of up to three tax years immediately following the tax**  
18 **year in which the business opened the physical location ~~in the City~~, but no later than**  
19 **the 2028 tax year, and not to exceed \$1,000,000 per tax year.**

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21 **NOTE:** **Unchanged Code text and uncodified text** are in plain Arial font.  
22 **Additions to Codes** are in *single-underline italics Times New Roman font*.  
23 **Deletions to Codes** are in *~~strikethrough italics Times New Roman font~~*.  
24 **Board amendment additions** are in double-underlined Arial font.  
25 **Board amendment deletions** are in ~~strikethrough Arial font~~.  
**Asterisks (\* \* \* \*)** indicate the omission of unchanged Code subsections or parts of tables.

1 Be it ordained by the People of the City and County of San Francisco:

2 Section 1. Article 12-A-1 of the Business and Tax Regulations Code is hereby  
3 amended by revising Sections 953.1, 953.2, and 953.3, and adding Section 960.1, to read as  
4 follows:

5  
6 **SEC. 953.1. GROSS RECEIPTS TAX APPLICABLE TO RETAIL TRADE; WHOLESALE**  
7 **TRADE; AND CERTAIN SERVICES.**

8 (a) The gross receipts tax rates applicable to the business activities of retail trade,  
9 wholesale trade, and certain services are:

10 \* \* \* \*

11 (2) For the business activities of retail trade and certain services:

12 (A) For tax years 2021 *through and including 2024*~~and 2022~~:

13 0.053% (e.g., \$0.53 per \$1,000) for taxable gross receipts between \$0 and \$1,000,000

14 0.07% (e.g., \$0.70 per \$1,000) for taxable gross receipts between \$1,000,000.01 and

15 \$2,500,000

16 0.095% (e.g., \$0.95 per \$1,000) for taxable gross receipts between \$2,500,000.01 and

17 \$25,000,000

18 0.224% (e.g., \$2.24 per \$1,000) for taxable gross receipts over \$25,000,000

19 (B) For tax year ~~2025~~2023:

20 0.079% (e.g., \$0.79 per \$1,000) for taxable gross receipts between \$0 and \$1,000,000

21 0.105% (e.g., \$1.05 per \$1,000) for taxable gross receipts between \$1,000,000.01 and

22 \$2,500,000

23 0.142% (e.g., \$1.42 per \$1,000) for taxable gross receipts between \$2,500,000.01 and

24 \$25,000,000

25 0.224% (e.g., \$2.24 per \$1,000) for taxable gross receipts over \$25,000,000

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(C) For tax years beginning on or after January 1, ~~2026~~2024:  
0.105% (e.g., \$1.05 per \$1,000) for taxable gross receipts between \$0 and \$1,000,000  
0.14% (e.g., \$1.40 per \$1,000) for taxable gross receipts between \$1,000,000.01 and  
\$2,500,000  
0.189% (e.g., \$1.89 per \$1,000) for taxable gross receipts between \$2,500,000.01 and  
\$25,000,000  
0.224% (e.g., \$2.24 per \$1,000) for taxable gross receipts over \$25,000,000  
\* \* \* \*

**SEC. 953.2. GROSS RECEIPTS TAX APPLICABLE TO MANUFACTURING;  
TRANSPORTATION AND WAREHOUSING; INFORMATION; BIOTECHNOLOGY; CLEAN  
TECHNOLOGY; AND FOOD SERVICES.**

(a) The gross receipts tax rates applicable to the business activities of manufacturing,  
transportation and warehousing, information, biotechnology, clean technology, and food  
services are:

\* \* \* \*

(2) For the business activities of manufacturing and food services:

(A) For tax years 2021 *through and including* ~~2024~~and 2022:

0.088% (e.g., \$0.88 per \$1,000) for taxable gross receipts between \$0 and \$1,000,000  
0.144% (e.g., \$1.44 per \$1,000) for taxable gross receipts between \$1,000,000.01 and  
\$2,500,000  
0.259% (e.g., \$2.59 per \$1,000) for taxable gross receipts between \$2,500,000.01 and  
\$25,000,000  
0.665% (e.g., \$6.65 per \$1,000) for taxable gross receipts over \$25,000,000

(B) For tax year ~~2025~~2023:

1 0.131% (e.g., \$1.31 per \$1,000) for taxable gross receipts between \$0 and \$1,000,000  
2 0.215% (e.g., \$2.15 per \$1,000) for taxable gross receipts between \$1,000,000.01 and  
3 \$2,500,000

4 0.389% (e.g., \$3.89 per \$1,000) for taxable gross receipts between \$2,500,000.01 and  
5 \$25,000,000

6 0.665% (e.g., \$6.65 per \$1,000) for taxable gross receipts over \$25,000,000

7 (C) For tax years beginning on or after January 1, ~~2026~~2024:

8 0.175% (e.g., \$1.75 per \$1,000) for taxable gross receipts between \$0 and \$1,000,000

9 0.287% (e.g., \$2.87 per \$1,000) for taxable gross receipts between \$1,000,000.01 and  
10 \$2,500,000

11 0.518% (e.g., \$5.18 per \$1,000) for taxable gross receipts between \$2,500,000.01 and  
12 \$25,000,000

13 0.665% (e.g., \$6.65 per \$1,000) for taxable gross receipts over \$25,000,000

14 \* \* \* \*

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16 **SEC. 953.3. GROSS RECEIPTS TAX APPLICABLE TO ACCOMMODATIONS; UTILITIES;**  
17 **AND ARTS, ENTERTAINMENT AND RECREATION.**

18 (a) The gross receipts tax rates applicable to the business activities of  
19 accommodations; utilities; and arts, entertainment and recreation are:

20 \* \* \* \*

21 (2) For the business activities of accommodations and arts, entertainment and  
22 recreation:

23 (A) For tax years 2021 *through and including 2024*~~and 2022~~:

24 0.21% (e.g., \$2.10 per \$1,000) for taxable gross receipts between \$0 and \$1,000,000  
25

1 0.228% (e.g., \$2.28 per \$1,000) for taxable gross receipts between \$1,000,000.01 and  
2 \$2,500,000

3 0.228% (e.g., \$2.28 per \$1,000) for taxable gross receipts between \$2,500,000.01 and  
4 \$25,000,000

5 0.56% (e.g., \$5.60 per \$1,000) for taxable gross receipts over \$25,000,000

6 (B) For tax year ~~2025~~2023:

7 0.315% (e.g., \$3.15 per \$1,000) for taxable gross receipts between \$0 and \$1,000,000

8 0.341% (e.g., \$3.41 per \$1,000) for taxable gross receipts between \$1,000,000.01 and  
9 \$2,500,000

10 0.341% (e.g., \$3.41 per \$1,000) for taxable gross receipts between \$2,500,000.01 and  
11 \$25,000,000

12 0.56% (e.g., \$5.60 per \$1,000) for taxable gross receipts over \$25,000,000

13 (C) For tax years beginning on or after January 1, ~~2026~~2024:

14 0.42% (e.g., \$4.20 per \$1,000) for taxable gross receipts between \$0 and \$1,000,000

15 0.455% (e.g., \$4.55 per \$1,000) for taxable gross receipts between \$1,000,000.01 and  
16 \$2,500,000

17 0.455% (e.g., \$4.55 per \$1,000) for taxable gross receipts between \$2,500,000.01 and  
18 \$25,000,000

19 0.56% (e.g., \$5.60 per \$1,000) for taxable gross receipts over \$25,000,000

20 \* \* \* \*

21  
22 **SEC. 960.1. TAX CREDIT FOR OPENING A PHYSICAL LOCATION IN DESIGNATED**

23 **AREAS IN THE CITY.**

24 (a) A person or combined group that opens a physical location in the Designated Areas City  
25 on or after January 1, 2023 through and including December 31, 2027, shall be allowed a credit

1 against that person or combined group's Gross Receipts Tax if the person or combined group did not  
2 have a physical location in the City for at least three years prior to opening the physical location. The  
3 credit under this Section 960.1 shall be an annual credit for each of up to three tax years immediately  
4 following the tax year in which the person or combined group opened the physical location in the  
5 Designated AreasCity, provided the person or combined group maintains a physical location  
6 in the Designated Areas in the tax year that the credit is taken. To be eligible for the credit,  
7 the person or combined group must take the credit for each tax year on an original Gross  
8 Receipts Tax return filed with the Tax Collector. The credit shall be in an amount per tax year, not  
9 to exceed \$1,000,000 per tax year, calculated as follows:

10 (1) for a person or combined group not engaged in business within the City as an  
11 administrative office, as defined in Section 953.8 of Article 12-A-1, 0.45% of the person or combined  
12 group's taxable gross receipts during the tax year from one or more of the business activities of  
13 information, administrative and support services, financial services, insurance, and professional,  
14 scientific and technical services, as those activities are defined in Sections 953.2, 953.4, and 953.6 of  
15 this Article 12-A-1, without regard to any application of Section 953.9 of Article 12-A-1; or

16 (2) for a person or combined group engaged in business within the City as an  
17 administrative office, as defined in Section 953.8 of Article 12-A-1, 0.7% of the person or combined  
18 group's taxable payroll expense during the tax year.

19 (b) For purposes of this Section 960.1:

20 (1) "Designated Areas" means the areas in the City located in zip codes 94102,  
21 94103, 94104, 94105, 94107, 94108, 94109, 94111, 94133, and 94158, as those zip codes  
22 exist on the effective date of the ordinance adding this Section 960.1.

23 (2) "Opens a physical location" means that the person or combined group opens, by  
24 acquiring real property or pursuant to an agreement with a term for at least six months, a location of

1 the person or combined group that is available for the person or combined group's use and can  
2 accommodate one or more employees.

3 (32) In determining whether a person or combined group had a physical location in the  
4 City prior to opening a physical location, any physical location in the City of the person or combined  
5 group's predecessor in interest shall be deemed a physical location in the City of that person or  
6 combined group.

7 (43) The acquisition of an existing business shall not constitute the opening of a  
8 physical location.

9 (54) In determining whether a person or combined group had a physical location in the  
10 City prior to opening a physical location, and in determining whether a person or combined group has  
11 opened a physical location in the Designated AreasCity;

12 (A) A physical location shall not include a home or other residential  
13 location and shall also not include a location for a short-term residential rental use, as that  
14 term is defined in Section 41A.4 of Chapter 41A of the Administrative Code, as may be  
15 amended from time to time; and

16 (B) A person or combined group that owned or leased real property in the  
17 City all of which such person or combined group leased or subleased to a third party that was not in  
18 such person's combined group and did not lease back shall not be considereddeemed to have had or  
19 opened a physical location in the City as a result of owning or leasing that real property for the time  
20 period in which the real property was leased or subleased to the third party.

21 (c) For purposes of this Section 960.1, "taxable gross receipts" means a person or combined  
22 group's gross receipts, not excluded under Section 954 of Article 12-A-1, attributable to the City.

23 (d) For purposes of this Section 960.1, "taxable payroll expense" means "payroll expense" as  
24 defined in Section 953.8(f) of Article 12-A-1, attributable to the City.

1           (e) In no event shall the credit under this Section 960.1 reduce a person or combined group's  
2 Gross Receipts Tax liability to less than \$0 for any tax year. The credit under this Section shall not be  
3 refundable and may not be carried forward to a subsequent tax year.

4           (f) Notwithstanding Section 6.22-1 of the Business and Tax Regulations Code or any other  
5 provision of law that would limit public disclosure, the person or each person in the combined group  
6 that is engaging in business within the City waives any right to confidentiality in the fact that it has  
7 claimed any credit under this Section 960.1 for a particular tax year. Nothing in this subsection (f)  
8 shall constitute a waiver of the confidentiality of the information in the person or combined group's  
9 Gross Receipts Tax return, including the amount of any credit claimed under this Section, other than  
10 the fact that the person or combined group has claimed a credit under this Section.

11           (g) Notwithstanding any other provision of this Section 960.1, no person or combined group  
12 may claim the credit authorized under this Section 960.1 for tax years commencing on or after  
13 January 1, 2029.

14           (h) Commencing with a report filed no later than October 31, 2024, for the 2023 tax year, the  
15 Tax Collector shall submit an annual report by October 31 of the calendar year following each tax year  
16 to the Board of Supervisors for each tax year for which the credit under this Section 960.1 is in effect  
17 that sets forth aggregate information on the dollar amount of the credits taken each year and the  
18 number of businesses taking the credit.

19  
20           Section 2. Effective Date; Retroactivity.

21           (a) This ordinance shall become effective 30 days after enactment. Enactment occurs  
22 when the Mayor signs the ordinance, the Mayor returns the ordinance unsigned or does not  
23 sign the ordinance within ten days of receiving it, or the Board of Supervisors overrides the  
24 Mayor's veto of the ordinance.



1 (b) Upon the effective date of this ordinance, this ordinance shall be retroactive to  
2 January 1, 2023.

3  
4 Section 3. Scope of Ordinance. In enacting this ordinance, the Board of Supervisors  
5 intends to amend only those words, phrases, paragraphs, subsections, sections, articles,  
6 numbers, punctuation marks, charts, diagrams, or any other constituent parts of the Municipal  
7 Code that are explicitly shown in this ordinance as additions, deletions, Board amendment  
8 additions, and Board amendment deletions in accordance with the "Note" that appears under  
9 the official title of the ordinance.

10 APPROVED AS TO FORM:  
11 DAVID CHIU, City Attorney

12  
13 By: /s/ Kerne H. O. Matsubara  
KERNE H. O. MATSUBARA  
14 Deputy City Attorney

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**City and County of San Francisco**  
**Tails**  
**Ordinance**

City Hall  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102-4689

**File Number:** 230155

**Date Passed:** July 25, 2023

Ordinance amending the Business and Tax Regulations Code to extend through December 31, 2024, the Gross Receipts Tax rates in effect on January 1, 2022, for the business activities of retail trade, certain services, manufacturing, food services, accommodations, and arts, entertainment and recreation, and postpone to January 1, 2025, the imposition of the Gross Receipts Tax rates otherwise set to go into effect beginning January 1, 2023, for those business activities; and to provide for businesses that open a physical location in certain zip codes in the City on or after January 1, 2023, through December 31, 2027, and that did not have a physical location in the City for at least three years prior to that opening, an annual Gross Receipts Tax credit equal to 0.45% of the business's San Francisco taxable gross receipts from one or more of the business activities of information, administrative and support services, financial services, insurance, and professional, scientific and technical services, for businesses not engaged in business in the City as an administrative office, or 0.7% of the taxable payroll expense of a business that engages in business in the City as an administrative office, for each of up to three tax years immediately following the tax year in which the business opened the physical location, but no later than the 2028 tax year, and not to exceed \$1,000,000 per tax year.

June 28, 2023 Budget and Appropriations Committee - AMENDED, AN AMENDMENT OF THE WHOLE BEARING NEW TITLE

June 28, 2023 Budget and Appropriations Committee - CONTINUED AS AMENDED

July 12, 2023 Budget and Appropriations Committee - RECOMMENDED

July 18, 2023 Board of Supervisors - PASSED ON FIRST READING


Ayes: 11 - Chan, Dorsey, Engardio, Mandelman, Melgar, Peskin, Preston, Ronen, Safai, Stefani and Walton


July 25, 2023 Board of Supervisors - FINALLY PASSED

Ayes: 11 - Chan, Dorsey, Engardio, Mandelman, Melgar, Peskin, Preston, Ronen, Safai, Stefani and Walton

File No. 230155

I hereby certify that the foregoing  
Ordinance was FINALLY PASSED on  
7/25/2023 by the Board of Supervisors of the  
City and County of San Francisco.

  
\_\_\_\_\_  
Angela Calvillo  
Clerk of the Board

  
\_\_\_\_\_  
London N. Breed  
Mayor

7/28/23  
\_\_\_\_\_  
Date Approved