

1 [Contract Agreement - Global Tel\*Link - Inmate Telephone Services - Anticipated Revenue of  
2 More Than \$1,000,000]

3 **Resolution retroactively authorizing the Sheriff's Department to contract with Global**  
4 **Tel\*Link to provide Inmate Telephone Services, which will memorialize inmate phone**  
5 **call rates that reduce the cost of the average local call by 34%, and will result in an**  
6 **anticipated revenue to the Inmate Welfare Fund of more than \$1,000,000 over the three-**  
7 **year contract term of December 1, 2016, through November 30, 2019, and authorizing**  
8 **the Sheriff to exercise the agreement's two one-year options to extend the term for a**  
9 **total term not to exceed five years.**

10  
11 WHEREAS, San Francisco Charter, Section 9.118, requires that contracts entered into  
12 by a department, board or commission having anticipated revenue of one million dollars or  
13 more shall be subject to approval of the Board of Supervisors by resolution; and

14 WHEREAS, The Sheriff's Department, held a competitive bid process RFP  
15 SHF2015-01 for Inmate Telephone Services; and

16 WHEREAS, A three member panel evaluated and scored the written proposals in  
17 accordance with the City approved selection criteria; and

18 WHEREAS, The Contract Monitoring Division determined 14B subcontracting goals do  
19 not apply; and

20 WHEREAS, The three member panel determined that Global Tel\*Link is the best  
21 responsive and responsible proposer; and

22 WHEREAS, The proposed contract agreement with Global Tel\*Link to provide inmate  
23 telephone services ("Agreement") is on file with the Clerk of the Board of Supervisors in File  
24  
25

1 No. 170050, which is hereby declared to be a part of this resolution as set forth fully herein;  
2 and

3 WHEREAS, The FCC released an order to reform inmate calling rates and fees; and

4 WHEREAS, The FCC 2015 Order required jails to implement debit/pre-paid and collect  
5 calling rate caps of \$0.14 and \$0.49 respectively on all call types and to remove surcharge  
6 fees; and

7 WHEREAS, the FCC 2015 Order regarding debit/pre-paid and collect calling rate caps  
8 was stayed, leaving only the FCC 2013 Order of Interstate calling rate caps of \$0.21  
9 and \$0.25 in place; and

10 WHEREAS, The San Francisco Sheriff negotiated inmate call charge rates for Collect,  
11 Pre-Paid Collect, and Pre-Paid Cards of \$0.14 per minute for Local calls and \$0.18 per minute  
12 for Intralata, Interlata, and Interstate calls, and eliminating all surcharges GTL-initiated inmate  
13 telephone calls, and reducing the pre-paid collect fees; and

14 WHEREAS, The cost for an average 11-minute Local call is reduced from \$2.35, per  
15 the prior contract amendment, to \$1.54; and

16 WHEREAS, The Sheriff's Department has an Inmate Welfare Fund, as provided for in  
17 California Penal Code, Section 5000-5030.1; and

18 WHEREAS, The Agreement provides that Global Tel\*Link shall pay to the Sheriff's  
19 Inmate Welfare Fund a tiered commission of 20 to 55% based on gross revenue sales; and

20 WHEREAS, The Agreement provides that Global Tel\*Link shall pay to the Sheriff's  
21 Inmate Welfare Fund an additional five hundred thousand dollars (\$500,000) payable thirty  
22 days from contract execution; and

23 WHEREAS, The Agreement provides that Global Tel\*Link shall pay to the Sheriff's  
24 Inmate Welfare Fund a Cost Reimbursement Payment of one thousand two hundred dollars  
25 (\$1,200) per month; and

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25

WHEREAS, The Agreement has a three-year term beginning December 1, 2016; and

WHEREAS, The Agreement provides that the City has two options to renew the agreement for a period of one year each, which the City may exercise at the City's sole and absolute discretion; now, therefore be it

RESOLVED, That the Board of Supervisors hereby approves the Agreement on file with the Clerk of the Board of Supervisors in File No. 170050; and, be it

FURTHER RESOLVED, That the Sheriff is authorized to exercise the Agreement's two one-year options to extend the term for a total term not to exceed five years.



City and County of San Francisco

Tails

Resolution

City Hall  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102-4689

File Number: 170050

Date Passed: February 28, 2017

Resolution retroactively authorizing the Sheriff's Department to contract with Global Tel\*Link to provide Inmate Telephone Services, which will memorialize inmate phone call rates that reduce the cost of the average local call by 34%, and will result in an anticipated revenue to the Inmate Welfare Fund of more than \$1,000,000 over the three-year contract term of December 1, 2016, through November 30, 2019, and authorizing the Sheriff to exercise the agreement's two one-year options to extend the term for a total term not to exceed five years.


February 16, 2017 Government Audit and Oversight Committee - RECOMMENDED


February 28, 2017 Board of Supervisors - ADOPTED

Ayes: 11 - Breed, Cohen, Farrell, Fewer, Kim, Peskin, Ronen, Safai, Sheehy, Tang and Yee

File No. 170050

I hereby certify that the foregoing Resolution was ADOPTED on 2/28/2017 by the Board of Supervisors of the City and County of San Francisco.

  
Angela Calvillo  
Clerk of the Board

  
Mayor

  
Date Approved