

1 [Airport Professional Services Agreement - SFO Hotel Shuttle, Inc. - Airport Shuttle Bus
2 Services - Not to Exceed \$72,612,418]

3 **Resolution approving a Professional Services Agreement for Airport Contract No.**
4 **50303 to provide shuttle bus services at the San Francisco International Airport**
5 **(Airport), between SFO Hotel Shuttle, Inc., and the City and County of San Francisco,**
6 **acting by and through its Airport Commission, in an amount not to exceed \$72,612,418**
7 **for a period of five years to commence upon Board of Supervisors approval, pursuant**
8 **to Charter, Section 9.118(b).**

9
10 WHEREAS, The Airport wishes to continue to provide scheduled shuttle bus service
11 at the Airport for air passengers and Airport employees, serving the Airport campus, long-
12 term parking lots, and other locations; and

13 WHEREAS, The existing contract with SFO Hotel Shuttle, Inc. will expire on
14 December 31, 2022; and

15 WHEREAS, In addition to current shuttle bus service, which includes two regular
16 routes from terminals to remote parking and which is free to employees and members of
17 the public, the proposed contract includes the option for the Airport to expand service by
18 adding services and routes, including new routes connecting the Airport to other locations
19 in the San Francisco Bay region for which the operator would collect passenger fares on
20 behalf of the Airport; and

21 WHEREAS, On December 21, 2021, by Resolution No. 21-0245, the Airport
22 Commission authorized issuance of a Request for Proposals (RFP) for Shuttle Bus
23 Services for San Francisco International Airport, as well as entry into contract negotiations
24 with the highest-ranking firm; and

25 WHEREAS, On April 20, 2022, the Airport received four proposals, all of which were

1 deemed responsive to the RFP; and

2 WHEREAS, A three-member evaluation panel reviewed and scored the proposals
3 and interviewed the proposers; and

4 WHEREAS, Based on the scoring of the proposals, interviews, and cost proposals
5 according to the terms of the RFP, SFO Hotel Shuttle, Inc., was evaluated to be the
6 highest-ranked proposer and meets all of the requirements to be awarded this contract; and

7 WHEREAS, Airport Staff successfully negotiated the scope of services, contract
8 terms and conditions, and the contract price elements with SFO Hotel Shuttle, Inc., and
9 recommends that it be awarded this contract; and

10 WHEREAS, On September 6, 2022, pursuant to Resolution No. 22-0136, the Airport
11 Commission awarded the Professional Services Agreement, to provide airport shuttle bus
12 services to SFO Hotel Shuttle, Inc., for a five-year term, in a not to exceed amount of
13 \$72,612,418; and

14 WHEREAS, If approved, the Airport will terminate the current Contract to be
15 effective concurrently with the effective date for the new Contract, to avoid any overlap in
16 service.

17 WHEREAS, San Francisco Charter, Section 9.118(b), provides that the agreements
18 entered into by the Airport Commission requiring anticipated expenditures by the City and
19 County in excess of ten million dollars are subject to approval by the Board of Supervisors by
20 Resolution; and

21 WHEREAS, The original contract is on file with the Clerk of the Board of Supervisors in
22 File No. 220989, which is hereby declared to be a part of this Resolution as if set forth fully
23 herein; now, therefore, be it

24 RESOLVED, That the Board of Supervisors hereby approves the Professional Services
25 Agreement for Airport Contract No. 50303 to provide airport shuttle bus services between

1 SFO Hotel Shuttle, Inc. and the City and County of San Francisco, acting by and through its
2 Airport Commission, for a five-year term, at a not to exceed amount of \$72,612,418; copies of
3 which are contained in Board of Supervisors' File No. 220989; and, be it

4 FURTHER RESOLVED, That within thirty (30) days of the contract being fully executed
5 by all parties, the Airport Commission shall provide the final contract to the Clerk of the Board
6 for inclusion into the official file.



City and County of San Francisco

Tails Resolution

City Hall
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4689

File Number: 220989

Date Passed: November 01, 2022

Resolution approving a Professional Services Agreement for Airport Contract No. 50303 to provide shuttle bus services at the San Francisco International Airport (Airport), between SFO Hotel Shuttle, Inc., and the City and County of San Francisco, acting by and through its Airport Commission, in an amount not to exceed \$72,612,418 for a period of five years to commence upon Board of Supervisors approval, pursuant to Charter, Section 9.118(b).

October 26, 2022 Budget and Finance Committee - RECOMMENDED

November 01, 2022 Board of Supervisors - ADOPTED

Ayes: 11 - Chan, Dorsey, Mandelman, Mar, Melgar, Peskin, Preston, Ronen, Safai, Stefani and Walton

File No. 220989

I hereby certify that the foregoing
Resolution was ADOPTED on 11/1/2022 by
the Board of Supervisors of the City and
County of San Francisco.

Angela Calvillo
Clerk of the Board

London N. Breed
Mayor

11/10/22

Date Approved