

1 [Contract Agreement - ConvergeOne, Inc. - Cisco Products and Services - Not to Exceed  
2 \$65,000,000]

3 **Resolution authorizing the Department of Technology to enter into a contract between**  
4 **the City and County of San Francisco and ConvergeOne, Inc., for the purchase of Cisco**  
5 **products and services, with a not to exceed amount of \$65,000,000 for the term ending**  
6 **November 1, 2022, to commence following Board approval, with two two-year options**  
7 **to extend at the sole and absolute discretion of the City.**

8  
9 WHEREAS, Charter, Section 9.118(b), requires the Board of Supervisors to  
10 approve by Resolution contracts estimated to cost the City \$10,000,000 or more; and

11 WHEREAS, The Department of Technology ("Department") wishes to  
12 procure Cisco network products and services on an as-needed basis through an enterprise  
13 agreement; and

14 WHEREAS, This Agreement was competitively procured as required by San  
15 Francisco Administrative Code, Chapter 21.1 through Request for Proposals #SE2669 DT  
16 RFP 2020-02 "Master Agreement for Cisco Products", a Request for Proposal ("RFP") issued  
17 on August 1, 2019, in which City selected Contractor as highest scoring proposer pursuant to  
18 the RFP; and

19 WHEREAS, Contractor represents and warrants that it is qualified to perform the  
20 Services required by City as set forth under this Agreement; and

21 WHEREAS, The contract referenced above is substantially in the form attached  
22 and are on file with the Clerk of the Board of Supervisors in File No. 191022, which is  
23 hereby declared to be a part of this Resolution as if set forth fully herein; now, therefore, be it

24 RESOLVED, That the Board of Supervisors authorizes the Department of Technology  
25 and Director of the Office of Contract Administration to execute this contract for purchases of

1 Cisco products and services in the amounts described above for the term ending November 1,  
2 2022, to commence following Board approval, with two options to extend the contract for up to  
3 two years each at the sole and absolute discretion of the City; and, be it

4 FURTHER RESOLVED, The Board of Supervisors authorizes the DT Executive  
5 Director to execute the Agreement and the two options to extend the contract for two years  
6 each with ConvergeOne with a maximum cost of \$65,000,000, in substantially the form on file  
7 with the Clerk of the Board of Supervisors, in File No. 191022, with such changes or  
8 modifications, including without limitation modifications to the exhibits, as may be acceptable  
9 to the DT Executive Director and the City Attorney, and which do not materially increase the  
10 obligations and liabilities of the City; and, be it

11 FURTHER RESOLVED, That within 30 days of the contracts being fully  
12 executed by all parties, the Director of the Department of Technology and the Director of the  
13 Office of Contract Administration shall provide the final contracts to the Clerk of the Board for  
14 inclusion into the official file.



City and County of San Francisco

Tails  
Resolution

City Hall  
1 Dr. Carlton B. Goodlett Place  
San Francisco, CA 94102-4689

File Number: 191022

Date Passed: November 05, 2019

Resolution authorizing the Department of Technology to enter into an Agreement between the City and County of San Francisco and ConvergeOne, Inc., for the purchase of Cisco products and services, with a not to exceed amount of \$65,000,000 for the term ending November 1, 2022, to commence following Board approval, with two two-year options to extend at the sole and absolute discretion of the City.

October 23, 2019 Budget and Finance Committee - CONTINUED

October 30, 2019 Budget and Finance Committee - AMENDED


October 30, 2019 Budget and Finance Committee - RECOMMENDED AS AMENDED


November 05, 2019 Board of Supervisors - ADOPTED


Ayes: 10 - Fewer, Haney, Mandelman, Mar, Peskin, Ronen, Safai, Stefani, Walton and Yee  
Excused: 1 - Brown

File No. 191022

I hereby certify that the foregoing Resolution was ADOPTED on 11/5/2019 by the Board of Supervisors of the City and County of San Francisco.

  
\_\_\_\_\_  
Angela Calvillo  
Clerk of the Board

  
\_\_\_\_\_  
London N. Breed  
Mayor

  
\_\_\_\_\_  
Date Approved