

1 [Agreement Amendment - Alliant Insurance Services, Inc. - Insurance Brokerage Services -
2 Not to Exceed \$74,000,000]

3 **Resolution authorizing the Director of the Risk Management Division of the Office of**
4 **the City Administrator to enter into a First Amendment for insurance brokerage**
5 **services with Alliant Insurance Services, to increase the agreement amount by**
6 **\$39,500,000 for a total amount not to exceed \$74,000,000 pursuant to Charter, Section**
7 **9.118, with no change to the term length to expire on June 30, 2020, to commence upon**
8 **approval by the Board of Supervisors.**

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10 WHEREAS, The City and County of San Francisco ("City") requires the services of a
11 qualified brokerage firm to place insurance coverages for the City; and

12 WHEREAS, The City Administrator, acting through the Director of the Risk
13 Management ("Risk Manager"), prequalified Alliant Insurance Services, Inc. ("Alliant") to
14 provide such services pursuant to a Request for Qualifications for Insurance Broker and Risk
15 Management Consulting Services issued in March 2016; and

16 WHEREAS, The Risk Manager entered into an Agreement with Alliant dated June 26,
17 2017, for the placement of City coverages for the Citywide Property Insurance Program; and

18 WHEREAS, The Agreement had a not to exceed amount of \$34,500,000 which applies
19 to the cost of premiums for City coverages; broker services compensation is by commissions
20 paid by insurance policy providers; except for risk management consulting services (if any),
21 Alliant is not directly compensated by or through the not to exceed contract value; and

22 WHEREAS, It is necessary to increase the value of the Agreement by \$39,500,000 to
23 cover the cost of premiums for FYs 2019-2020 through 2021-2022; and

24 WHEREAS, The funds for premiums will be paid via work order from the various City
25 departments and enterprises for which the insurance is being procured; now, therefore, be it

1 RESOLVED, That, pursuant to Charter, Section 9.118, the Board of Supervisors
2 hereby authorizes the Director of the Risk Management Division of the Office of the City
3 Administrator to amend its contract for insurance brokerage services with Alliant Insurance
4 Services, Inc. by executing the First Amendment in substantially the form attached hereto, to
5 increase the contract amount by \$39,500,000 from a not to exceed amount of \$34,500,000 to
6 a not to exceed amount of \$74,000,000; and, be it

7 FURTHER RESOLVED, That within 30 days of the contract being fully executed by all
8 parties, the Director of Risk Management shall provide the final contract to the Clerk of the
9 Board for inclusion into the official file.

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City and County of San Francisco
Tails
Resolution

City Hall
1 Dr. Carlton B. Goodlett Place
San Francisco, CA 94102-4689

File Number: 190995

Date Passed: November 12, 2019

Resolution authorizing the Director of the Risk Management Division of the Office of the City Administrator to enter into a First Amendment for insurance brokerage services with Alliant Insurance Services, to increase the agreement amount by \$39,500,000 for a total amount not to exceed \$74,000,000 pursuant to Charter, Section 9.118, with no change to the term length to expire on June 30, 2020, to commence upon approval by the Board of Supervisors.


November 06, 2019 Budget and Finance Committee - RECOMMENDED

November 12, 2019 Board of Supervisors - ADOPTED


Ayes: 11 - Brown, Fewer, Haney, Mandelman, Mar, Peskin, Ronen, Safai, Stefani, Walton and Yee

File No. 190995

I hereby certify that the foregoing
Resolution was ADOPTED on 11/12/2019
by the Board of Supervisors of the City and
County of San Francisco.



Angela Calvillo
Clerk of the Board



London N. Breed
Mayor

11/21/19

Date Approved